



Product Plus



Take control of your sourcing costs

Consolidate your purchasing and save
time with Product Plus

Sourcing a vast range of products from multiple vendors is inefficient and time consuming

The complex nature of procuring industrial supplies means your staff are probably wasting a lot of their time and your budget. First in searching and sourcing a list of products, and then in trying to negotiate with individual suppliers.

Fragmented supply base



Employees contact multiple suppliers to find all the products they need, often wasting time and diluting your buying power.

Random negotiating



With multiple stakeholders negotiating across the organisation and individual supplier relationships, you have reduced control over the prices that are achieved.

Searching and sourcing



Time is wasted on searching a wide range of websites and catalogues as staff are not sure where to find the items needed for the job.

Spot buying



Emergency buys and one-time purchases outside framework agreements drive cost inefficiencies.

Want to source products from RS that aren't published on our website?

RS Product Plus is an exclusive service for customers looking to consolidate their spend. Our specialist team can support your requirements and help you source products not published on our website.

Using our expertise and relationships with over 2,500 key manufacturers, we provide access to over a million products . We will also let you know if we find an alternative product offering extra functionality or value for money benefits.

What's more, consolidating more of your purchasing with RS reduces purchase orders, saves time sourcing and helps you leverage your spend.

How to use this service

1. Set up Product Plus with your RS Account Manager ¹
2. Email or call the Product Plus team with your requirements to obtain a quote
3. Place your order directly with the team, telling them where and when you need delivery

The benefits

- Consolidate your vendors: saving time managing multiple suppliers and reducing purchase-to-pay costs
- Leverage your spend: by placing your orders with fewer suppliers
- Save time and speed up sourcing: as there's no need for your teams to search and negotiate with multiple suppliers



Discover the benefits of Product Plus



Consolidate your suppliers



Leverage your spend



Speed up sourcing



Tighten purchasing controls



Get all the products you need – not just the ones on our website



Reduce total costs of ownership



For more information about RS Product Plus, please talk to your RS Account Manager



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